# Contents

**Collections Management Reports** ................................................................. 1  
CN_AddressID_Letter01 ...................................................................................... 2  
CN_AddressID_Letter02 ................................................................................... 3  
CN_AddressID_Letter03 ................................................................................... 4  
CN_AddressID_Letter04 ................................................................................... 5  
CN_AddressID_Letter05 ................................................................................... 6  
CN_AddressID_Letter06 ................................................................................... 7  
CN_AddressID_Letter07 ................................................................................... 8  
CN_AddressID_Letter08 ................................................................................... 9  
CN_AddressID_Letter09 ............................................................................... 10  
CN_AddressID_Letter10 ............................................................................... 11  
CN_Letter01 ................................................................................................... 12  
CN_Letter02 ................................................................................................... 13  
CN_Letter03 ................................................................................................... 14  
CN_Letter04 ................................................................................................... 15  
CN_Letter05 ................................................................................................... 16  
CN_Letter06 ................................................................................................... 17  
CN_Letter07 ................................................................................................... 18  
CN_Letter08 ................................................................................................... 19  
CN_Letter09 ................................................................................................... 20  
CN_Letter10 ................................................................................................... 21  
CN_Mail_Merge01 .......................................................................................... 22  
CN_Mail_Merge02 .......................................................................................... 23  
CN_Mail_Merge03 .......................................................................................... 24  
CN_Mail_Merge04 .......................................................................................... 25  
CN_Mail_Merge05 .......................................................................................... 26  
User-Defined Letter ....................................................................................... 27
Collections Management Reports

Collections Management includes 25 standard, commonly used collection letter formats. This document provides samples of these letters, as well as a user-defined letter format.

You can use the Collections Management Letter Maintenance window to add descriptions to predefined letters within Collections Management and to create new collections letters. You can customize the standard letter formats using Report Writer.

The following sample letter formats are included:

- `CN_AddressID_Letter01`
- `CN_AddressID_Letter02`
- `CN_AddressID_Letter03`
- `CN_AddressID_Letter04`
- `CN_AddressID_Letter05`
- `CN_AddressID_Letter06`
- `CN_AddressID_Letter07`
- `CN_AddressID_Letter08`
- `CN_AddressID_Letter09`
- `CN_AddressID_Letter10`
- `CN_Letter01`
- `CN_Letter02`
- `CN_Letter03`
- `CN_Letter04`
- `CN_Letter05`
- `CN_Letter06`
- `CN_Letter07`
- `CN_Letter08`
- `CN_Letter09`
- `CN_Letter10`
- `CN_Mail_Merge01`
- `CN_Mail_Merge02`
- `CN_Mail_Merge03`
- `CN_Mail_Merge04`
- `CN_Mail_Merge05`
- `User-Defined Letter`
05/30/2002

Aaron Fitz Electrical
Attn: Bob Fitz
11403 13th Avenue South
Chicago, IL 60603-0776

Dear Sir/Madam

Here is the information you requested. Please let us know if we can be of any further assistance.

We look forward to payment in the near future.

Sincerely

LESSONUSER1
Accounts Receivable
Attn:  Bob Fitz  
11403 13th Avenue South  
Chicago, IL 60603-0776

Dear Sir/Madam

We did not receive your last payment. If you have already made a payment, please disregard this letter. If not, please pay the amount due to keep your account current.

<table>
<thead>
<tr>
<th>Period</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current</td>
<td>$3,434.09</td>
</tr>
<tr>
<td>31 - 60 Days</td>
<td>$0.00</td>
</tr>
<tr>
<td>61 - 90 Days</td>
<td>$0.00</td>
</tr>
<tr>
<td>Past 61 - 90 Days</td>
<td>$22,179.04</td>
</tr>
<tr>
<td>Account Balance</td>
<td>$25,613.13</td>
</tr>
</tbody>
</table>

Please contact us with any questions regarding your account.

Sincerely

LESSONUSER1  
Accounts Receivable
Attn: Bob Fitz  
11403 13th Avenue South  
Chicago, IL 60603-0776

Dear Sir/Madam

Your account is past due. Please remit your payment immediately to ensure continued service.

<table>
<thead>
<tr>
<th>Period</th>
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</tr>
</thead>
<tbody>
<tr>
<td>Current</td>
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</tr>
<tr>
<td>Account Balance</td>
<td>$25,613.13</td>
</tr>
</tbody>
</table>

Please contact us with any questions regarding your account.

Sincerely

LESSONUSER1
Accounts Receivable
05/30/2002

Aaron Fitz Electrical
Attn:  Bob Fitz
11403 13th Avenue South
Chicago, IL 60603-0776

Dear Sir/Madam

Your account is seriously past due. If payment is not received immediately your account will be put on credit hold.

<table>
<thead>
<tr>
<th>Period</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current</td>
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<tr>
<td>Account Balance</td>
<td>$25,613.13</td>
</tr>
</tbody>
</table>

Please contact us with any questions regarding your account.

Sincerely

LESSONUSER1
Accounts Receivable
05/30/2002

Aaron Fitz Electrical
Attn: Bob Fitz
11403 13th Avenue South
Chicago, IL 60603-0776

Dear Sir/Madam

Here is the information you requested. Please let us know if we can be of any further assistance.

We look forward to payment in the near future.

Sincerely

LEssonuser1
Accounts Receivable
05/30/2002

Aaron Fitz Electrical
Attn: Bob Fitz
11403 13th Avenue South
Chicago, IL 60603-0776

Dear Sir/Madam

Here is the information you requested. Please let us know if we can be of any further assistance.

We look forward to payment in the near future.

Sincerely

LESSONUSER1
Accounts Receivable
05/30/2002

Aaron Fitz Electrical
Attn: Bob Fitz
11403 13th Avenue South
Chicago, IL 60603-0776

Dear Sir/Madam

Use the report writer to edit this report to suit your needs

Sincerely

LESSONUSER1
Accounts Receivable
05/30/2002

Aaron Fitz Electrical
Attn: Bob Fitz
11403 13th Avenue South
Chicago, IL 60603-0776

Dear Sir/Madam

Use the report writer to edit this report to suit your needs

Sincerely

LESSONUSER1
Accounts Receivable
Aaron Fitz Electrical  
Attn:  Bob Fitz  
11403 13th Avenue South  
Chicago, IL 60603-0776  

Dear Sir/Madam  

Use the report writer to modify this report to suit your needs.  

<table>
<thead>
<tr>
<th>Period</th>
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<tbody>
<tr>
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<td>Account Balance</td>
<td>$25,613.13</td>
</tr>
</tbody>
</table>

Please contact us with any questions regarding your account.  

Sincerely  

LESSONUSER1  
Accounts Receivable
05/30/2002

Attn: Bob Fitz
Aaron Fitz Electrical
11403 13th Avenue South
Chicago, IL  60603-0776

Dear Sir/Madam

Repeated requests for payment of $22,179.04 due on your account have been ignored.

If full payment is not received in this office within ten days from the date of this letter, the account will be turned over to an attorney for collection.

If you have any questions, you may contact me at (312) 436-2671 Ext. 0000.00

We urge you to mail your check today.

Sincerely

LESSONUSER1
Accounts Receivable
05/30/2002

Attn: Bob Fitz
Aaron Fitz Electrical
11403 13th Avenue South
Chicago, IL 60603-0776

Dear Sir/Madam

Here is the information you requested. Please let us know if we can be of any further assistance.

We look forward to payment in the near future.

Sincerely

LESSONUSER1
Accounts Receivable
05/30/2002

Attn: Bob Fitz  
Aaron Fitz Electrical  
11403 13th Avenue South  
Chicago, IL  60603-0776

Dear Sir/Madam

Just a routine reminder that your account now includes a $22,179.04 past due balance.

We suspect this payment has been overlooked? If so, would you please process for immediate payment.

Of course, if there is some problem, we want to hear from you. If not, please mail your check today.

Sincerely

LESSONUSER1  
Accounts Receivable
05/30/2002

Attn: Bob Fitz
Aaron Fitz Electrical
11403 13th Avenue South
Chicago, IL 60603-0776

Dear Sir/Madam

You have not responded to our letter reminding you of your overdue account of $22,179.04

Please let us know if you have overlooked this payment. Perhaps there is a reasonable explanation for your delay.

We would like you to pay this account today.

Sincerely

LESSONUSER1
Accounts Receivable
05/30/2002

Attn:  Bob Fitz
Aaron Fitz Electrical
11403 13th Avenue South
Chicago, IL  60603-0776

Dear Sir/Madam

We have not received the balance due us of $22,179.04 or any response to our inquiries asking why you haven't paid.

We must, therefore, hold any future orders until your balance owing is paid. To ensure your service is not interrupted please send us your payment.

Sincerely

LESSONUSER1
Accounts Receivable
05/30/2002

Attn: Bob Fitz
Aaron Fitz Electrical
11403 13th Avenue South
Chicago, IL 60603-0776

Dear Sir/Madam

Your account is past due as shown:

<table>
<thead>
<tr>
<th>Days</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>31 - 60</td>
<td>$0.00</td>
</tr>
<tr>
<td>61 - 90</td>
<td>$0.00</td>
</tr>
<tr>
<td>91 - 120</td>
<td>$0.00</td>
</tr>
<tr>
<td>121 - 150</td>
<td>$0.00</td>
</tr>
<tr>
<td>151 - 180</td>
<td>$0.00</td>
</tr>
<tr>
<td>181 and Ove</td>
<td>$22,179.04</td>
</tr>
</tbody>
</table>

Unless a payment is received within ten days, we will have to hold all of your orders.

Because we do wish to continue serving you, please mail your check today.

Sincerely

LESSONUSER1
Accounts Receivable
05/30/2002

Attn:  Bob Fitz
Aaron Fitz Electrical
11403 13th Avenue South
Chicago, IL  60603-0776

Dear Sir/Madam

Thank you for your check for $609.75 dated 04/29/2002

We appreciate this partial payment of your overdue balance. Please send us payment for you remaining overdue balance to ensure continuous service.

Please advise us if you are not able to pay your account will not be paid in full within seven days

Sincerely


LESSONUSER1
Accounts Receivable
05/30/2002

Attn: Bob Fitz
Aaron Fitz Electrical
11403 13th Avenue South
Chicago, IL 60603-0776

Dear Sir/Madam

We try hard to be equally fair with all our customers, and I am sure you wish to be fair with us. Your account now shows:

<table>
<thead>
<tr>
<th>Days</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>31 - 60</td>
<td>$0.00</td>
</tr>
<tr>
<td>61 - 90</td>
<td>$0.00</td>
</tr>
<tr>
<td>91 - 120</td>
<td>$0.00</td>
</tr>
<tr>
<td>121 - 150</td>
<td>$0.00</td>
</tr>
<tr>
<td>151 - 180</td>
<td>$0.00</td>
</tr>
<tr>
<td>181 and Ove</td>
<td>$22,179.04</td>
</tr>
</tbody>
</table>

Perhaps you have overlooked these past due amounts. It would be only fair to pay them now. Please mail your check today.

Sincerely

LESSONUSER1
Accounts Receivable
05/30/2002

Attn: Bob Fitz
Aaron Fitz Electrical
11403 13th Avenue South
Chicago, IL  60603-0776

Dear Sir/Madam

Even good customers need an occasional reminder - sometimes even a second one -
that an account is a little past due.

We would appreciate receiving your check today for the balance due of  $22,179.04

Sincerely

LESSONUSER1
Accounts Receivable
05/30/2002

Attn: Bob Fitz
Aaron Fitz Electrical
11403 13th Avenue South
Chicago, IL  60603-0776

Dear Sir/Madam

Repeated requests for payment of $22,179.04 due on your account have been ignored.

If full payment is not received in this office within ten days from the date of this letter, the account will be turned over to an attorney for collection.

If you have any questions, you may contact me at (312) 436-2671 Ext. 0000 .00
We urge you to mail your check today.

Sincerely

LESSONUSER1
Accounts Receivable
05/30/2002

Attn: Bob Fitz
Aaron Fitz Electrical
11403 13th Avenue South
Chicago, IL  60603-0776

Dear Sir/Madam

As of this date your account is overdue in the amount of $22,179.04

I have contacted you numerous times in an attempt to work with you in resolving your balance. Each time I called I was given a date by which payment would be made. None of these promised dates were kept.

Because your account has been overdue for so long, it is imperative that payment be made immediately. If payment in full, $22,179.04 is not received within ten days from the date of this letter, I will begin other actions to collect the money due.

I urge you, to give this matter your immediate attention.

Sincerely

LESSONUSER1
Accounts Receivable
05/30/2002

Attn: Bob Fitz
Aaron Fitz Electrical
11403 13th Avenue South
Chicago, IL 60603-0776

Dear Sir/Madam

Just a routine reminder that your account now includes a $22,179.04 past due balance.

We suspect this payment has been overlooked? If so, would you please process for immediate payment.

Of course, if there is some problem, we want to hear from you. If not, please mail your check today.

Sincerely

Lesson User 1
05/30/2002

Attn:    Bob Fitz
Aaron Fitz Electrical
11403 13th Avenue South
Chicago, IL  60603-0776

Dear Sir/Madam

You have not responded to our letter reminding you of your overdue account of $22,179.04

Please let us know if you have overlooked this payment. Perhaps there is a reasonable explanation for your delay.

We would like you to pay this account today.

Sincerely

Lesson User 1
Attn:  Bob Fitz  
Aaron Fitz Electrical  
11403 13th Avenue South  
Chicago, IL  60603-0776

Dear Sir/Madam

Repeated requests for payment of $22,179.04 due on your account have been ignored.

If full payment is not received in this office within ten days from the date of this letter, the account will be turned over to an attorney for collection.

If you have any questions, you may contact me at (312) 436-2671 Ext. 0000
We urge you to mail your check today.

Sincerely

Lesson User 1
05/30/2002

Aaron Fitz Electrical
11403 13th Avenue South
Chicago, IL  60603-0776

Dear Sir/Madam

Re: Account Number  AARONFIT0001

<table>
<thead>
<tr>
<th>Days</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>31 - 60 Days</td>
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</tr>
<tr>
<td>91 - 120 Days</td>
<td>$0.00</td>
</tr>
<tr>
<td>121 - 150 Days</td>
<td>$0.00</td>
</tr>
</tbody>
</table>

Total $25,613.13

As indicated in previous correspondence the sum of $0.00 remains unpaid outside our 30 day terms. Should there be any queries relating to this account please contact me, otherwise we request your immediate payment.

Should your payment have already been sent, please disregard this letter.

Sincerely

Lesson User 1
05/30/2002

Aaron Fitz Electrical
11403 13th Avenue South
Chicago, IL  60603-0776

Dear Sir/Madam

Re: Account Number       AARONFIT0001
          Overdue balance $25,613.13

As we have had no response to our previous request, we now notify you that unless the above amount is received by us within 7 days of the date of this letter, we will place your account in the hands of solicitors who will commence legal proceedings without further notice.

Sincerely,

Lesson User 1
Attn: Bob Fitz  
Aaron Fitz Electrical  
11403 13th Avenue South  
Chicago, IL  60603-0776

Dear Bob Fitz,

Our records show that the following invoices are outstanding:

- SLS11012  02/20/1999 $4,523.70
- SLS11015  02/26/1999 $833.33
- SLS20000  02/26/1999 $2,461.00
- SLS11016  03/01/1999 $5,000.00
- STDINV2227 05/12/2002 $171.10
- STDINV2228 05/12/2002 $128.30
- STDINV2252 05/12/2002 $5,702.69
- DM20005  02/26/1999 $2,500.00
- PC20010  01/23/1999 $20.00
- SVC1000  07/12/1998 $468.70
- SVC1001  11/06/1998 $2,155.79
- SVC11004  02/11/1999 $1,859.63
- SVC11013  02/25/1999 $2,356.89

The total amount outstanding is $28,181.13.

Please arrange prompt payment of these documents.

Sincerely,

Lesson User 1  
Collections Manager  
The World Online, Inc.  
555-555-1515  
lessonuser1@twoinc.com